



Iowa FFA Association

The FFA Mission

*FFA makes a positive difference in the lives of students by developing their potential for **premier leadership, personal growth, and career success** through agricultural education.*

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NEWS RELEASE
For Immediate Release

Montezuma FFA Wins Iowa FFA Ag Sales CDE

The Montezuma FFA Chapter from Montezuma was named the Champion Team in the annual Iowa FFA Agriculture Sales Career Development Event held at Des Moines Convention Center in Des Moines on April 17, 2009. Members of the first place team included: Kendra Cranston, Kendra Doty, Alexis Ferguson, and Shena Bryan. Their agriculture education instructor and FFA advisor is Mr. Rick Swenson.. They will represent Iowa at the National Ag Sales Career Development Event at Indianapolis, Indiana, in October. The Muscatine FFA Chapter from Muscatine was named the Reserve Champion Team. Members of the second place team included: Dani Wanfalt, Rachel Lobianco, Ashley Tomlin, and Drew Rominger. Their agriculture education instructors and FFA advisors are Mr. Dave Fowler and Mr. Dave Tometich. Kendra Doty, Montezuma FFA, Montezuma, was named the High Individual Overall in the competition.

FFA teams from 49 chapters participated in this year's Career Development Event designed to provide the student an opportunity to display their agricultural knowledge and skills in the area of Agriculture Sales. The 195 individuals who participated in the event each completed an objective test, made a sales presentation, and performed a customer relations practicum. All team members worked together to prepare a marketing plan and make an oral presentation of the plan to the judges.

The Ag Sales Career Development Event was coordinated and conducted by Craig McEnany of Des Moines Area Community College, Tom Paulsen of Iowa State University, and Alan Spencer of the Iowa FFA Association. A total of 56 area agriculture business and sales personnel from the surrounding area served as judges.

Monsanto, through the National FFA Foundation sponsored the Champion Team plaque. Iowa Soybean Association and DMACC, through the Iowa FFA Foundation, sponsored plaques for the first and second place individual and trophies for the first place individual and team in the specialty areas. DMACC also sponsored the Top Ten Rosettes for Teams and Individuals. DMACC, through the Iowa FFA Foundation, sponsored a plaque for the second place chapter and travel money for the winning chapter to participate in the National FFA CDE.

Top 10 Teams

- 1 Montezuma FFA, Montezuma
- 2 Muscatine FFA, Muscatine
- 3 St. Ansgar FFA, St. Ansgar
- 4 Wapello FFA, Wapello
- 5 Agri-Power FFA, Eddyville
- 6 Tri-County FFA, Thornburg
- 7 North Linn FFA, Troy Mills

Top 10 Individuals

- Kendra Doty, Montezuma FFA, Montezuma
Dani Wanfalt, Muscatine FFA, Muscatine
Jessica Wetherell, Hudson FFA, Hudson
Kortney Wagner, Wapello FFA, Wapello
Drew Rominger, Muscatine FFA, Muscatine
Kelly Sammons, Agri-Power FFA, Eddyville
Logan Worden, Oelwein FFA, Oelwein

- 8 Hudson FFA, Hudson
- 9 Oelwein FFA, Oelwein
- 10 Northeast FFA, Goose Lake

- Willie Weis, St. Ansgar FFA, St. Ansgar
- Amber Howell, Wapello FFA, Wapello
- Ryan Fisher, South Hamilton FFA, Jewell

Specialty Areas -- Top Team/ Top Individual:

Sales Presentations

Team: Wapello FFA, Wapello **Individual:** Amber Howell, Wapello FFA, Wapello Individual

General Knowledge Examination

Team: Montezuma FFA, Montezuma **Individual:** Kendra Doty, Montezuma FFA, Montezuma

Marketing Plan

Team: North Linn FFA, Troy Mills

Practicums

Team: Muscatine FFA, Muscatine **Individual:** Drew Rominger, Muscatine FFA, Muscatine

Below is a list of chapters participating by medal group.

Gold Teams (13)

Score Range (723.5 to 628.5)

Montezuma FFA, Montezuma
Muscatine FFA, Muscatine
St. Ansgar FFA, St. Ansgar
Wapello FFA, Wapello
Agri-Power FFA, Eddyville
Tri-County FFA, Thornburg
North Linn FFA, Troy Mills
Hudson FFA, Hudson
Oelwein FFA, Oelwein
Northeast FFA, Goose Lake
Charles City FFA, Charles City
South Hamilton FFA, Jewell
LaPorte-Dysart FFA, LaPorte City

Bronze Teams (15)

Score Range (534 to 370)

Cascade FFA, Cascade
Postville FFA, Postville
Tri-Star FFA
South Tama FFA, Tama
English Valleys FFA, North English
Coon Rapids-Bayard FFA, Coon Rapids
West Dubuque FFA, Epworth
Lake Mills FFA, Lake Mills

Silver Teams (21)

Score Range (621 to 542.5)

Oskaloosa FFA, Oskaloosa
Columbus FFA, Columbus Junction
Colfax-Mingo FFA, Colfax
Monticello FFA, Monticello
West Marshall FFA, State Center
Edgewood-Colesburg FFA, Edgewood
Lakeside FFA, Ventura
Albia FFA, Albia
West Delaware FFA, Manchester
Little Switzerland FFA, Waukon
Graettinger Terril FFA, Graettinger
Carroll Area FFA, Carroll
East Sac FFA, Lake View
Roland-Story FFA, Story City
West Liberty FFA, West Liberty
North Scott FFA, Eldridge
Newton FFA, Newton
Rockwell City-Lytton FFA, Rockwell City
Valley FFA, Elgin
West Lyon FFA, Inwood
Central Lee FFA, Donnellson

Audubon FFA, Audubon
Rock Valley FFA, Rock Valley
Vinton-Shellsburg FFA, Vinton
Horn O'Plenty FFA, Jefferson
South O'Brien FFA, Paullina
West Fork FFA
Sioux Cental FFA, Sioux Rapids

The Iowa FFA Association has 230 local chapters with over 12,000 FFA members. FFA is a national organization of more than 490,000 members preparing for leadership and careers in science, business and technology of agriculture. Local, state and national programs provide opportunities for students to apply knowledge and skills learned in the classroom. FFA's mission is to make a positive difference in the lives of students by developing their potential for premier leadership, personal growth and career success through agricultural education.

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