



Iowa FFA Association

The FFA Mission

*FFA makes a positive difference in the lives of students by developing their potential for **premier leadership, personal growth, and career success** through agricultural education.*

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NEWS RELEASE
For Immediate Release

Muscatine FFA Wins Iowa FFA Ag Sales CDE

The Muscatine FFA Chapter from Muscatine was named the Champion Team in the annual Iowa FFA Agriculture Sales Career Development Event held at Des Moines Convention Center in Des Moines on April 15, 2011. Members of the first place team included: Rachel Lobianco, Ashley Hansen, Danielle Chitty, and Drew Rominger. Their agriculture education instructors and FFA advisors are Mr. Dave Fowler, Mr. Dave Tometich, and Mr. Sam Paul.. They will represent Iowa at the National Ag Sales Career Development Event at Indianapolis, Indiana, in October. The Wapello FFA Chapter from Wapello was named the Reserve Champion Team. Members of the second place team included: Amber Howell, Bay Boysen, Kortney Wagner, and Molly Willson. Their agriculture education instructor and FFA advisor is Mr. Irvin Meier. Rachel Lobianco, Muscatine FFA, Muscatine, was named the High Individual Overall in the competition.

FFA teams from 54 chapters participated in this year's Career Development Event designed to provide the student an opportunity to display their agricultural knowledge and skills in the area of Agriculture Sales. The 213 individuals who participated in the event each completed an objective test, made a sales presentation, and performed a customer relations practicum. All team members worked together to prepare a marketing plan and make an oral presentation of the plan to the judges.

The Ag Sales Career Development Event was coordinated and conducted by Katie McWhirter of Columbus Junction. A total of 47 area agriculture business and sales personnel from the surrounding area served as judges.

Nationwide Agribusiness Insurance Company, through the Iowa FFA Foundation, sponsored plaques for the first and second place individual and trophies for the first place individual and team in the specialty areas and the Top Ten Rosettes for Teams and Individuals. Nationwide Agribusiness, through the Iowa FFA Foundation, sponsored a plaque for the second place chapter and travel money for the winning chapter to participate in the National FFA CDE.

Top 10 Teams

- 1 Muscatine FFA, Muscatine
- 2 Wapello FFA, Wapello
- 3 Osage FFA, Osage
- 4 North Linn FFA, Troy Mills
- 5 St. Ansgar FFA, St. Ansgar
- 6 Montezuma FFA, Montezuma
- 7 Wapsie Valley FFA, Fairbank
- 8 Hudson FFA, Hudson
- 9 Coon Rapids-Bayard FFA, Coon Rapids
- 10 Northeast FFA, Goose Lake

Top 10 Individuals

- Rachel Lobianco, Muscatine FFA, Muscatine
Ashley Hansen, Muscatine FFA, Muscatine
Bay Boysen, Wapello FFA, Wapello
Kortney Wagner, Wapello FFA, Wapello
Haley Tourtellott, Osage FFA, Osage
Marena Bartz, St. Ansgar FFA, St. Ansgar
Hannah Fisher, North Linn FFA, Troy Mills
Leo Kruse, Osage FFA, Osage
Allison Zumbach, North Linn FFA, Troy Mills
Kaylin Hansen, Montezuma FFA, Montezuma

Specialty Areas -- Top Team/ Top Individual:

Sales Presentations

Team: Wapsie Valley FFA, Fairbank **Individual:** Rachel Lobianco, Muscatine FFA, Muscatine Individual

General Knowledge Examination

Team: Wapello FFA, Wapello **Individual:** Kortney Wagner, Wapello FFA, Wapello

Marketing Plan

Team: Hudson FFA, Hudson

Practicums

Team: North Linn FFA, Troy Mills **Individual:** Marena Bartz, St. Ansgar FFA, St. Ansgar

Below is a list of chapters participating by medal group.

Gold Teams (17)

Score Range (729 to 617)

Muscatine FFA, Muscatine
Wapello FFA, Wapello
Osage FFA, Osage
North Linn FFA, Troy Mills
St. Ansgar FFA, St. Ansgar
Montezuma FFA, Montezuma
Wapsie Valley FFA, Fairbank
Hudson FFA, Hudson
Coon Rapids-Bayard FFA, Coon Rapids
Northeast FFA, Goose Lake
Grinnell FFA, Grinnell
Chariton FFA, Chariton
Monticello FFA, Monticello
Winterset FFA, Winterset
Audubon FFA, Audubon
Oelwein FFA, Oelwein
Charles City FFA, Charles City

Bronze Teams (16)

Score Range (525 to 221.5)

Sioux Cental FFA, Sioux Rapids
Lone Tree FFA, Lone Tree
Central Lee FFA, Donnellson
English Valleys FFA, North English
Algona FFA, Algona
North Scott FFA, Eldridge
Riceville FFA, Riceville
Valley FFA, Elgin
Graettinger Terril FFA, Graettinger

Silver Teams (21)

Score Range (601.5 to 548.5)

West Dubuque FFA, Epworth
Agri-Power FFA, Eddyville
Mount Ayr FFA, Mount Ayr
South Hamilton FFA, Jewell
West Liberty FFA, West Liberty
West Lyon FFA, Inwood
West Marshall FFA, State Center
Keota FFA, Keota
Davis County FFA, Bloomfield
Tri-Star FFA
Carroll Area FFA, Carroll
Tri-County FFA, Thornburg
Albia FFA, Albia
Edgewood-Colesburg FFA, Edgewood
Colfax-Mingo FFA, Colfax
West Fork FFA
Boone A&M FFA, Boone
Roland-Story FFA, Story City
Columbus FFA, Columbus Junction
Grundy Center FFA, Grundy Center
East Sac FFA, Lake View

Indianola FFA, Indianola
Cascade FFA, Cascade
North Fayette FFA, West Union
Rockford FFA, Rockford
Postville FFA, Postville
Vinton-Shellsburg FFA, Vinton
Oskaloosa FFA, Oskaloosa

The Iowa FFA Association has 219 local chapters with over 12,000 FFA members. FFA is a national organization of more than 490,000 members preparing for leadership and careers in science, business and technology of agriculture. Local, state and national programs provide opportunities for students to apply knowledge and skills learned in the classroom. FFA's mission is to make a positive difference in the lives of students by developing their potential for premier leadership, personal growth and career success through agricultural education.

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