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## **News Release**

# **Osage FFA Wins Iowa FFA Ag Sales CDE**

The Osage FFA Chapter from Osage was named the Champion Team in the annual Iowa FFA Agriculture Sales Career Development Event (CDE) held at Iowa State University in Ames on April 19, 2016. Members of the first place team included: Jacey Goodale, Joslyn Perrin, Hannah Sauve, and Emmi Taets. Their agriculture education instructor and FFA advisor is Mr. Richard Schaufler. They will represent Iowa at the National Ag Sales Career Development Event in Indianapolis, Indiana, in October. The Louisa-Muscatine FFA Chapter from Letts was named the Reserve Champion Team. Members of the second place team included: Dale Schlutz, Max Wetzel, Tristan Rinnert, and Alexa Wehrle. Their agriculture education instructor and FFA advisor is Mr. Adam Crews. Emmi Taets, Osage FFA, Osage, was named the High Individual Overall in the competition.

FFA teams from 56 chapters participated in this year's CDE designed to provide the student an opportunity to display their agricultural knowledge and skills in the area of Agriculture Sales. The 223 individuals who participated in the event each completed an objective test, made a sales presentation, and performed a customer relations practicum. All team members worked together to prepare a marketing plan and make an oral presentation of the plan to the judges.

The Iowa FFA Ag Sales CDE was made possible with support from Nationwide through the Iowa FFA Foundation. The event was coordinated and conducted by Jeff Mayes of AHSTW at Avoca. A total of 30 area agriculture business and sales personnel from the surrounding area served as judges.

### **Top 10 Teams**

- 1 Osage FFA, Osage
- 2 Louisa-Muscatine FFA
- 3 Wapello FFA, Wapello
- 4 Columbus FFA, Columbus Junction
- 5 Charles City FFA, Charles City
- 6 Muscatine FFA, Muscatine
- 7 Agri-Power FFA, Eddyville
- 8 Tri-County FFA, Thornburg
- 9 St. Ansgar FFA, St. Ansgar
- 10 Rockford FFA, Rockford

### **Top 10 Individuals**

- Emmi Taets, Osage FFA, Osage  
Larame Boysen, Wapello FFA, Wapello  
Tristan Rinnert, Louisa-Muscatine FFA  
Claire Jager, Agri-Power FFA, Eddyville  
Briana VerSteegh, Agri-Power FFA, Eddyville  
Alexa Wehrle, Louisa-Muscatine FFA  
Jacey Goodale, Osage FFA, Osage  
Arin Howell, Wapello FFA, Wapello  
Mason Meyer, Charles City FFA, Charles City  
Dylan Lampe, Wapsie Valley FFA, Fairbank

### **Specialty Areas -- Top Team/ Top Individual:**

Sales Presentations

Team: Osage FFA, Osage Individual: Larame Boysen, Wapello FFA, Wapello Individual

General Knowledge Examination

Team: Louisa-Muscatine FFA Individual: Emmi Taets, Osage FFA, Osage

Below is a list of chapters participating by medal group.

**Gold Teams (17)**

Score Range (1007 to 851.5)

Osage FFA, Osage  
Louisa-Muscatine FFA  
Wapello FFA, Wapello  
Columbus FFA, Columbus Junction  
Charles City FFA, Charles City  
Muscatine FFA, Muscatine  
Agri-Power FFA, Eddyville  
Tri-County FFA, Thornburg  
St. Ansgar FFA, St. Ansgar  
Rockford FFA, Rockford  
Wapsie Valley FFA, Fairbank  
Sumner-Fredericksburg FFA  
South Hamilton FFA, Jewell  
Davis County FFA, Bloomfield  
North Linn FFA, Troy Mills  
Hudson FFA, Hudson  
West Branch FFA, West Branch

**Bronze Teams (20)**

Score Range (715.5 to 453)

Forest City FFA, Forest City  
Lone Tree FFA, Lone Tree  
Maquoketa Valley FFA @ Delhi  
Harlan FFA, Harlan  
Crooked Creek FFA, Winfield  
Keota FFA, Keota  
Mediapolis FFA, Mediapolis  
Easton Valley FFA at Preston  
Winterset FFA, Winterset  
Vinton-Shellsburg FFA, Vinton  
South Central Calhoun FFA, Lake City  
Southwest Valley FFA, Corning  
Bedford FFA, Bedford  
Independence FFA Chapter  
Creston FFA, Creston  
Nevada FFA, Nevada  
East Buchanan, Winthrop  
Williamsburg FFA, Williamsburg  
Oskaloosa FFA, Oskaloosa  
Mount Ayr FFA, Mount Ayr

**Silver Teams (19)**

Score Range (817.5 to 731)

Emmetsburg FFA, Emmetsburg  
Mid-Prairie FFA, Wellman  
West Dubuque FFA, Epworth  
Denison FFA, Denison  
LaPorte-Dysart FFA, LaPorte City  
Clay Central/Everly FFA, Everly  
Algona FFA, Algona  
North Fayette Valley FFA, West Union  
East Sac FFA, Lake View  
West Lyon FFA, Inwood  
Little Switzerland FFA, Waukon  
Monticello FFA, Monticello  
Boyer Valley FFA, Dunlap  
Ballard FFA, Huxley  
Cascade FFA, Cascade  
Central Lee FFA, Donnellson  
Chariton FFA, Chariton  
Coon Rapids-Bayard FFA, Coon Rapids  
East Union FFA, Afton

## About Iowa FFA Association

The Iowa FFA Association is a youth organization of over 14,800 student members as part of 226 local FFA chapters across Iowa. The FFA mission is to make a positive difference in the lives of students by developing their potential for premier leadership, personal growth and career success through agricultural education. The Iowa FFA Association was organized by delegates from 23 schools at Iowa State College on May 17, 1929 and is an integral part of public instruction in agriculture. The Iowa Department of Education provides leadership and helps set direction for FFA as a service to local agricultural education programs. For more, visit the Iowa FFA Association online at [IowaFFA.com](http://IowaFFA.com), on Facebook, and Twitter.