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## News Release

# Wapello FFA Wins Iowa FFA Ag Sales CDE

The Wapello FFA Chapter from Wapello was named the Champion Team in the annual Iowa FFA Agriculture Sales Career Development Event (CDE) held at Iowa State University in Ames on April 16, 2019. Members of the first place team included: Tate Boysen, James Wykert, Daniel Hemphill, and Lydia Fisher. Their agriculture education instructor and FFA advisor is Mrs. Danielle Wolfe. They will represent Iowa at the National Ag Sales Career Development Event in Indianapolis, Indiana, in October. The Belle Plaine FFA Chapter from Belle Plaine was named the Reserve Champion Team. Members of the second place team included: Ethan Allie, Hannah Cook, Katelyn Cook, and Tori Hlas. Their agriculture education instructor and FFA advisor is Mr. Steve Eskildsen. Jillian Schulte, Keota FFA, was named the High Individual Overall in the competition.

FFA teams from 73 chapters participated in this year's CDE designed to provide the student an opportunity to display their agricultural knowledge and skills in the area of Agriculture Sales. The 290 individuals who participated in the event each completed an objective test, made a sales presentation, and performed a customer relations practicum. All team members worked together to prepare a marketing plan and make an oral presentation of the plan to the judges.

The Iowa FFA Ag Sales CDE was made possible with support from Nationwide through the Iowa FFA Foundation. The event was coordinated and conducted by Alaina Imhoff of Mediapolis. A total of 44 area agriculture business and sales personnel from the surrounding area served as judges.

### Top 10 Teams

- 1 Wapello FFA, Wapello
- 2 Belle Plaine FFA
- 3 Muscatine FFA, Muscatine
- 4 West Marshall FFA, State Center
- 5 Louisa-Muscatine FFA
- 6 North Linn FFA, Troy Mills
- 7 Montezuma FFA, Montezuma
- 8 Osceola Big Chief FFA, Osceola
- 9 Osage FFA, Osage
- 10 Adel DeSoto Minburn FFA

### Top 10 Individuals

- Jillian Schulte, Keota FFA  
Hannah Cook, Belle Plaine FFA  
Jamie Schulte, Keota FFA  
Lydia Fisher, Wapello FFA, Wapello  
Joseph Sullivan, Osage FFA, Osage  
Quin Horstman, West Lyon FFA, Inwood  
Ryan Jones, West Branch FFA, West Branch  
Katelyn Cook, Belle Plaine FFA  
Tori Hlas, Belle Plaine FFA  
Hunter Meyer, Muscatine FFA, Muscatine

### **Specialty Areas -- Top Team/ Top Individual:**

Sales Presentations

Team: Wapello FFA, Wapello Individual: Joseph Sullivan, Osage FFA, Osage Individual

General Knowledge Examination

Team: Belle Plaine FFA Individual: Hannah Cook, Belle Plaine FFA

Below is a list of chapters participating by medal group.

**Gold Teams (16)**

Score Range (965 to 831)

Wapello FFA, Wapello  
Belle Plaine FFA  
Muscatine FFA, Muscatine  
West Marshall FFA, State Center  
Louisa-Muscatine FFA  
North Linn FFA, Troy Mills  
Montezuma FFA, Montezuma  
Osceola Big Chief FFA, Osceola  
Osage FFA, Osage  
Adel DeSoto Minburn FFA  
Wapsie Valley FFA, Fairbank  
West Dubuque FFA, Epworth  
Earlham FFA, Earlham  
Charles City FFA, Charles City  
Keota FFA  
Brokaw FFA, Clarinda

**Bronze Teams (31)**

Score Range (708.25 to 216.5)

Edgewood-Colesburg FFA, Edgewood  
West Central Valley FFA, Stuart  
Crestwood FFA, Cresco  
Manson-Northwest Webster FFA, Manson  
Clay Central/Everly FFA, Everly  
Riverside FFA, Oakland  
ACGC FFA  
Tall Corn FFA Chapter  
Postville FFA  
Highland FFA, Riverside  
South Hamilton FFA, Jewell  
Davis County FFA, Bloomfield  
Tri-County FFA, Thornburg  
East Marshall FFA, Le Grand  
Hartley-Melvin-Sanborn FFA, Hartley  
BCLUW FFA, Conrad  
Mediapolis FFA, Mediapolis  
Maquoketa FFA, Maquoketa  
Roland-Story FFA, Story City  
Cascade FFA  
Rockford FFA  
Creston FFA, Creston  
Fairfield FFA, Fairfield  
Danville FFA Chapter  
South Central Calhoun FFA, Lake City

**Silver Teams (26)**

Score Range (828.5 to 709)

Northeast FFA, Goose Lake  
Indianola FFA, Indianola  
Grinnell FFA  
Benton Community FFA, Van Horne  
Cardinal FFA  
West Fork FFA  
Panorama FFA, Panora  
West Branch FFA, West Branch  
East Sac FFA, Lake View  
Mid-Prairie FFA, Wellman  
Starmont FFA, Arlington  
Washington FFA, Washington  
Central Lee FFA, Donnellson  
Chariton FFA, Chariton  
Boone A&M FFA, Boone  
Moulton-Udell FFA, Moulton  
Pleasantville FFA, Pleasantville  
Grundy Center FFA, Grundy Center  
North Scott FFA at Eldridge  
West Lyon FFA, Inwood  
Hudson FFA Chapter, Hudson  
North Polk FFA, Alleman  
Twin Cedars FFA, Bussey  
Oelwein FFA, Oelwein  
South O'Brien FFA @ Paullina  
Harlan FFA, Harlan

BCLUW FFA, Conrad  
Mediapolis FFA, Mediapolis  
Maquoketa FFA, Maquoketa  
Roland-Story FFA, Story City  
Cascade FFA  
Rockford FFA  
Creston FFA, Creston  
Fairfield FFA, Fairfield  
Danville FFA Chapter  
South Central Calhoun FFA, Lake City  
Clear Creek Amana  
Woodward-Granger FFA, Woodward  
Vinton-Shellsburg FFA, Vinton  
Boyer Valley FFA, Dunlap  
Independence FFA  
Western Christian FFA, Hull

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#### About Iowa FFA Association

The Iowa FFA Association is a youth organization of over 15,400 student members as part of 242 local FFA chapters across Iowa. The FFA mission is to make a positive difference in the lives of students by developing their potential for premier leadership, personal growth and career success through agricultural education. The Iowa FFA Association was organized by delegates from 23 schools at Iowa State College on May 17, 1929 and is an integral part of public instruction in agriculture. The Iowa Department of Education provides leadership and helps set direction for FFA as a service to local agricultural education programs. For more, visit the Iowa FFA Association online at [IowaFFA.com](http://IowaFFA.com), on Facebook, and Twitter.